



CORPORATIVE DEVELOPMENT ANALYST

Nordik Group is a flourishing company whose goal is to rise to the top of the health, wellness, and tourism industries. We have proven ourselves as an industry trailblazer through our commitment and our mission. The goal of the Nordik Group is to develop 10 spas across North America by 2027, and to push the industry to new heights by offering industry-leading and innovative experiences in order to transform the company into an international leader in Nordic-style spas.

To fulfil our primary mission of transforming people's lives, one visit at a time, Nordik Group is leading multiple projects and gaining momentum by identifying business opportunities, getting involved, and bringing promising, large-scale projects to life. By diversifying our activities, Nordik Group has created value and has grown its market.

We are currently on the lookout for talented individuals who, through their skills, will contribute to Nordik Group's growth and the fulfilment of the company's mission. Join our team.

Nordik Spa-Nature employees are committed to upholding our company values:

- Accountability
- Engagement
- Respect
- Integrity
- Team spirit

Main duties:

Reporting to the Head of Corporate Development, the Corporate Development Analyst's mission is to create value by analyzing business opportunities, project and profitability assessments, partnerships, or acquisitions while prioritizing the realization of promising projects for the future of the company.

(S)He performs advanced analysis on several types of projects to provide the necessary departments and decision-makers with the right information for informed decision-making. (S)He is a stakeholder in the Business Intelligence Center and works closely with finance and information technology.

In addition, (S)he performs financial analysis and modeling in various growth markets to ensure the strategic implementation of the company in these markets. (S)He coordinates with various external stakeholders the analysis of real estate proposals, the identification of target markets and all other processes necessary for the acquisition.

The successful candidate will have experience in the business development process with small and medium-sized private companies and are looking for the opportunity

to put your expertise at disposal to drive change in an exciting sector. You enjoy working in a collaborative work environment, but you also have the autonomy to perform tasks and provide excellent service to our partners and their teams.

Responsibilities:

- Supports market exploration, pre-transaction market analysis required for strategic implementation and site proposals
- Assist in triage mid to large sized deals quickly through initial financial and strategic analysis
- Coordinate final due diligence and deal risk reports
- Assist in the development and evaluation of business cases and projects for the operating businesses, including analysis, research and preparation of presentations
- Supports negotiations for definitive agreements, preparing detailed reports on all aspects of the deal including initial scoping, potential revenue and profit, synergy opportunities and integration challenges (financial, technical and cultural)
- Participate in post deal analysis to continuously improve results and monitoring post-acquisition integration and results
- Sourcing, analysis, modeling and valuation of acquisitions and support development of business plans.
- Support the management of several projects and tasks at once, while working effectively as part of a team
- As part of the Corporate Development team, you will have significant opportunities to work with individuals across the company, including Senior Management
- Co-ordinate and collaborate with stakeholders.
- Active member of due diligence team.
- Support business integration planning and as required, a member of the business integration team
- Perform post-acquisition reviews
- Responsible for special projects as required.

Requirements

- Bachelor of Business Administration, concentration in finance - required
- 3+ years of experience as an analyst or any other similar position
- Wide base knowledge in financial analysis and superior analytical skills
- Strong analytical background with solid financial and valuation understanding
- Good presentation skills – proficiency in PowerPoint and Excel
- Excellent analytical, modeling, problem solving skills and ability to learn quickly
- Detail oriented, strong organizational and prioritization skills; demonstrated ability to work with tight deadlines

- Excellent oral and written communication skills; interpersonal skills and maturity to interact with Senior Executives
- Independent and self-motivated and ability to work cross-functionally
- The ability to play a key role as a team member in a fast-paced and dynamic work environment
- Suitable for traveling in Canada and abroad

Salary

Based on the pay scale and benefits in effect at the Nordik Group.

To apply

Please fill in the I-Recruitment job application questionnaire on our Careers page.